



## How to Maximise your Microsoft investments using eCopy software and Canon devices

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 Microsoft®  
**Office SharePoint®  
Server 2007**

# About Canon

- A global organisation delivering an annual turnover of more than ¥3,8 trillion (+€40 Billion)
- Providing employment for about 110,000 people in more than 200 companies
- Top 35 Global Brand (Business Week), Top 25 Respected Company (FT)
- Business solutions:
  - Developing innovative print & document solutions and services for:
    - Office environments – Document Distribution, Accounting and Management
    - Professional Print, Creative Services, Corporate Reprographics Departments
- Consumer imaging:
  - Providing image capture and sharing solutions to consumers, such as digital photo & video camera products and photo printers
  - Medical equipment, Television broadcast lenses, Semiconductor production equipment

# About eCopy



- eCopy provides award-winning document scanning and distribution software enabling any office worker to easily use a copier to bring paper-based information into electronic business processes.
- Founded in 1992 – 14 years of consecutive growth
- Fiscal 2006
  - European order volume grew 102 percent over FY05 to more than US\$14.2 million
  - Sold 26,000+ licenses of eCopy ShareScan®, 82 % increase over FY05
  - 240 employees worldwide (197 North America, 43 International)
- **eCopy is Recognized as the Industry Leader**
  - #1 in ad-hoc document capture
  - 50,000+ end user customers
  - 100+ Fortune 500 companies use eCopy
  - 51 of the top 100 law firms use eCopy
  - Customers in every industry sector
- **Microsoft Gold Certified Partner**
- **Microsoft Platform Testing and Certification for the eCopy Connector for Microsoft SharePoint**



# Case Study: Silver Eagle



- Group of Companies in the Construction Industry
  - Commercial: shopping centres, hotels, sports complexes
  - Public: geriatric hospitals, government buildings
  - Residential: built 1,500+ houses & 3000+ in development
  - Civil Engineering: urbanisation, hydraulic works, road networks, sanitation
- Head Office in Madrid, Spain
  - 6 Regional Offices
- 500+ employees
- Existing Microsoft SharePoint client
  - Using MSSP portal as a corporate tool to share and store information

# Silver Eagle: The Problem



- Procedures to store information into MSSP portal were not optimised
- Manual process for storing paper based documents
  - Space consuming
  - Time consuming
  - Duplication
  - Incomplete files and data
  - Difficulty in sharing ALL information
  - Costly
- Silver Eagle were looking for a way to save money and improve efficiency

# Silver Eagle: The Solution



- Canon MFP's + eCopy software installed
  - Direct integration to MSSP portal server over the network
  - Documents scanned directly to the server
  - Immediate access to scanned images from all 6 locations around Spain
  - Ability to easily email documents from the Canon MFP: anytime, anywhere, anyplace
- High capacity scanning units used for large scale jobs

# Silver Eagle: The Solution



# Silver Eagle: The Results and Futures



- The solutions and tools supplied by Canon and eCopy have helped the customer to get the following benefits:
  - **Improved employee productivity**
    - direct integration with their platform based on Microsoft SharePoint Portal
  - **Cost savings**
    - reduced support and response times as the solution is very simple and stable
  - **Security improvements**
    - every user has to authenticate every time a new document is entered in the system
  - **A higher efficiency**
- Futures
  - Project has been expanded to
    - New Offices
    - New Companies in the group

# How can eCopy & Canon help you?

- Visit stand 38 and get a FREE CD
- Visit the web sites [www.ecopy.com](http://www.ecopy.com) and
- Contact us:
  - Claire Almond [calmond@ecopy.com](mailto:calmond@ecopy.com)
  - Adam Gillbe [adam.gillbe@canon-europe.com](mailto:adam.gillbe@canon-europe.com)
- Thank You
- Questions...please?

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\* English US version